

The LeasePlan logo is a stylized, wavy graphic in shades of orange and red, resembling a series of connected arches or a ribbon. It is positioned in the top left corner of the page.

LeasePlan



Green Finance Framework

September 2022

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1.0 Introduction

Climate change is one of the defining issues of our time and road transport is one of the most significant contributors. As a leasing company with 1.9 million cars on the road, we have a responsibility to do everything we can to support the development of a more sustainable mobility system. That's why, at LeasePlan, we are taking an industry leading role in the transition from internal combustion engines to electric and other alternative powertrains, and have set ourselves the ambitious goal of achieving net zero tailpipe emissions from our funded fleet by 2030.

Our efforts are already producing excellent results: EV activations have increased by more than 800% since we began our transition in 2017, and electric cars accounted for 25% of all new vehicle deliveries in 2021.¹ Last year we also expanded and strengthened our EV offering, including signing partnerships with automotive trailblazers such as NIO, Lightyear, Arrival and Vinfast, ensuring our customers have access to the most innovative electric passenger and commercial vehicles on the market.

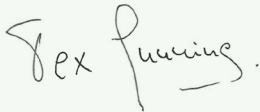
While I am proud of the progress we have made in our EV transition, we at LeasePlan also deeply understand that more needs to be done. The ever-worsening climate emergency, combined with deepening social injustice, mean that the time has come to again set a new standard in our industry for doing what is right for the planet and our people. It is with that ambition in mind that we launched 'Driving to Zero' – our updated sustainability strategy – at COP26 in November 2021.

'Driving to Zero' broadens our focus to all of today's important Environmental, Social and Governance (ESG) challenges. Key highlights of our new strategy include a commitment to broaden our net zero ambition to all GHG emissions scopes through validated Science-Based Targets, as well as the formal integration of climate-related and environmental risks into our strategy, risk management framework and disclosures.

Our Green Finance Framework remains a key pillar of our updated sustainability strategy, financing the purchase at scale of BEVs for our customers and enabling us to achieve our Science-Based Targets to build a more sustainable, inclusive world.

Thank you for supporting us on our journey.

Sincerely,



Tex Gunning

CEO, LeasePlan Corporation
Amsterdam, the Netherlands
September 2022



Tex Gunning
CEO,
LeasePlan Corporation

1. Definition aligned to industry practices from vehicle orders to deliveries, specifically: operational lease deliveries (activations) of Battery Electric Vehicles and Plug-in Hybrid Electric Vehicles (passenger vehicles in EU22 countries, excluding LCVs, scooters and trucks)

1.1 About LeasePlan

With a history of almost 60 years, LeasePlan's mission is to provide *What's Next* in sustainable mobility so our customers can focus on *What's Next* for them.

LeasePlan is a global leader in Car-as-a-Service, with approximately 1.9 million vehicles under management in over 30 countries. LeasePlan purchases, funds and manages new vehicles for its customers. Our resilient and cash-generative Car-as-a-Service business provides subscription-based mobility solutions with integrated services. We offer corporates, SMEs and private individuals a complete end-to-end service for a typical contract duration of three to four years.

We create value by turning vehicles into a service for customers who want the benefit of passenger vehicles or Light Commercial Vehicles (LCVs) without the hassle of owning them. Based on fleet size, we are the global market leader and largest player in the growing Car-as-a-Service market. Of the 1.9 million vehicles under management, we own approximately 1.3 million.

Ownership of the vehicle, which is made possible courtesy of the strength and breadth of our diversified funding programmes, is inherent to our business model and allows us to capture the associated value chain of services in the vehicle's lifecycle.

LeasePlan's services include vehicle procurement; vehicle financing; repairs, maintenance & tyre management (RMT); damage handling and insurance; fleet management and consulting; and fuel, accident and rental management. We offer these through an integrated operating model that enables us to leverage our scale and implement best practices across countries, while generating multiple, contractually recurring revenue streams.

After purchasing, funding and managing vehicles for our customers, our Car-as-a-Service business maximises the value of vehicles coming off contract by selling them or, increasingly, re-leasing them. This means our fleet turns over relatively quickly and, by design, contains only the latest and cleanest vehicle models.

2.0 Approach to sustainability

In 2017, LeasePlan announced its ambition to achieve net zero tailpipe emissions from its funded fleet by 2030.

Today, LeasePlan's 'Driving to Zero' sustainability strategy has broadened its focus from addressing car tailpipe emissions to all of today's important Environmental, Social and Governance challenges. Key highlights of 'Driving to Zero' include a commitment to create science-based abatement pathways for all of LeasePlan's GHG emissions (not just those from our fleet), and to formally integrate climate-related and environmental risks into our strategy, risk management framework and disclosures.

While tackling climate change through leading the transition to zero emission vehicles in our funded fleet, LeasePlan is fully aware of the associated risks to the assets it funds for its customers' use. LeasePlan is therefore committed to working with its partners across the value chain to lower emissions and drive up standards.

To support this ambition, LeasePlan became one of the founding partners of the Global Battery Alliance's 'Battery Passport' initiative², aimed at aligning stakeholders across the EV battery value chains and ensuring clean and ethical battery production.

2. The Global Battery Alliance outlines 10 guiding principles designed to foster the creation of a sustainable battery value chain by 2030: <https://www.weforum.org/global-battery-alliance/home>

2.1 'Driving to Zero' sustainability strategy pillars

'Driving to Zero' is based on three pillars with distinct priorities for each pillar:



Each priority in our sustainability strategy has an owner in the business, who is responsible for determining baselines, developing action plans, defining KPIs and setting targets. The strategic process is underpinned by clear governance, consistent reporting and an open dialogue with stakeholders to determine the topics that are the most material to the business⁴.

3. LeasePlan will ensure its environmental targets are aligned to the SBTi requirements once this process is complete

4. For a full breakdown of priorities and targets please see pages 38 and 39 of LeasePlan Annual Report 2021 <https://www.leaseplan.com/corporate/-/media/Files/L/Leaseplan/documents/annual-report-2021/leaseplan-ar-21-23032022.pdf>

2.1 'Driving to Zero' sustainability strategy pillars continued

1 Protect the planet

The Intergovernmental Panel on Climate Change (IPCC) has concluded global temperatures must not rise 1.5°C above pre-industrial levels if we are to avoid the worst impacts of climate change, including irreversible damage to our environment and deeper inequality between rich and poor.

To achieve this, global annual GHG (greenhouse gas) emissions must roughly halve by 2030 – and drop to net zero by 2050.

As a responsible company, LeasePlan recognises there is only a small window of time to prevent the worst effects of climate change and that bold actions must be taken today. LeasePlan's updated 'Protect the planet' approach therefore focuses on the following three priorities:

- i. **Lead** the transition to sustainable mobility by accelerating the uptake of zero emission vehicles in our funded fleet
- ii. **Reduce** our carbon footprint to net zero in line with the Paris Agreement, with targets validated by the Science-Based Targets initiative (SBTi) against their Net-Zero Standard published in October 2021
- iii. **Understand** and manage the Group's climate risks and opportunities to ensure our business is resilient across a range of potential climate futures



2.1 'Driving to Zero' sustainability strategy pillars continued

2 Contribute to societal wellbeing

LeasePlan's 'Driving to Zero' sustainability strategy aims to contribute to societal wellbeing and help create a more equal society.

Our 'Contributing to societal wellbeing' approach therefore focuses on the following priorities:

- **Build** an ethical, inclusive and progressive culture
- **Offer** a safe, healthy and engaging work environment
- **Help** our people reach their potential
- **Have** a positive impact in the communities in which we operate
- **Promote** sustainability and customer engagement
- **Improve** driver safety in customer and employee fleets
- **Drive** supply chain sustainability



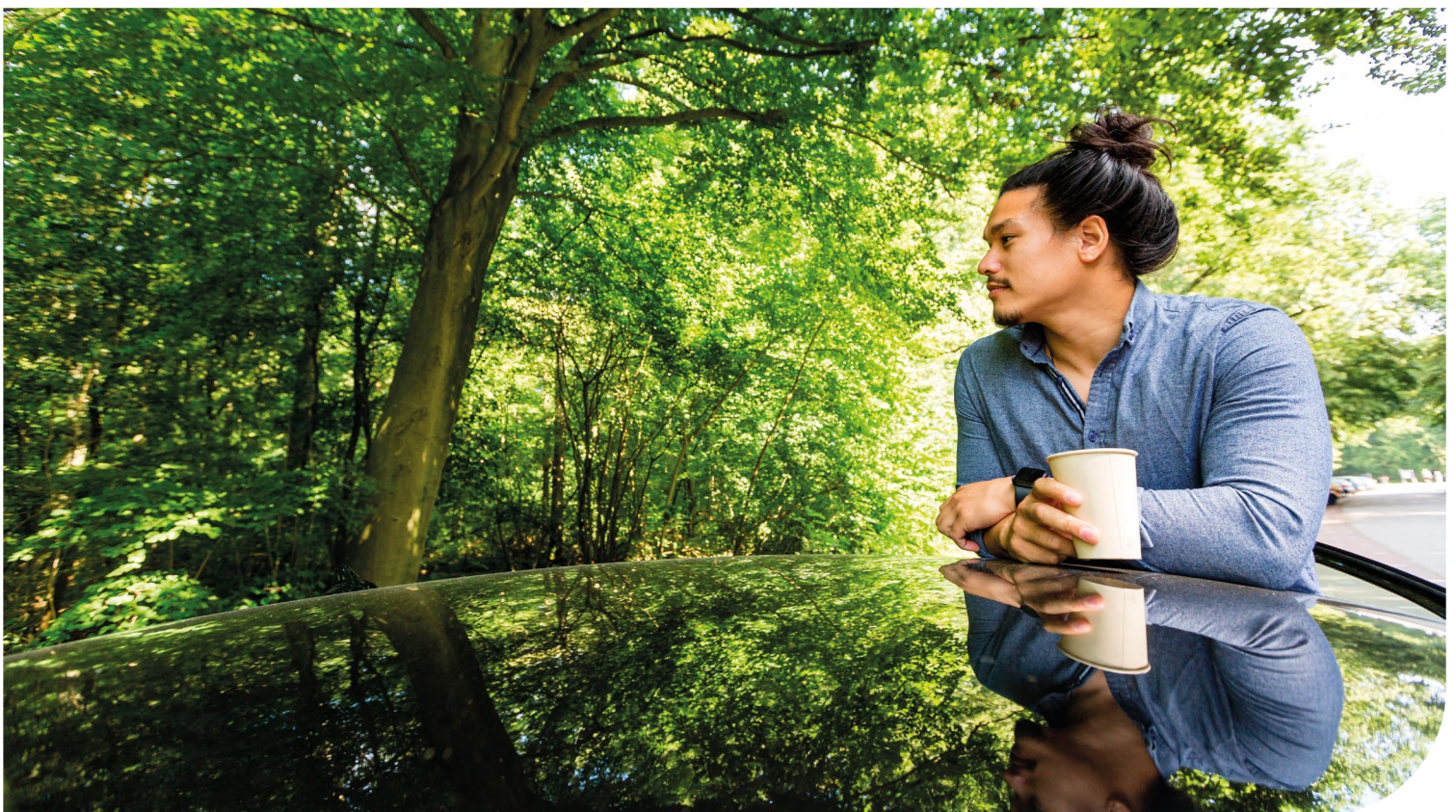
2.1 'Driving to Zero' sustainability strategy pillars continued

3 Be responsible

LeasePlan believes that only by conducting business according to our high ethical standards can we win and retain the trust of our stakeholders.

Our 'Be responsible' approach focuses on the following priorities:

- **Fully embed** ESG into LeasePlan's remuneration for senior executives: for the first time in its history, LeasePlan has tied executive remuneration to ESG performance. LeasePlan's CEO Tex Gunning's variable pay programme now includes a KPI on the development and implementation of LeasePlan's 'Driving to Zero' sustainability strategy. Further developments are planned for the coming years
- **Develop**, in conjunction with LeasePlan's Insurance arm, an ESG-aligned Investment Policy to ensure that LeasePlan's ambition to support a sustainable future also extends to any investments made.



2.2 The United Nations Sustainable Development Goals

The '2030 Agenda for Sustainable Development', which was adopted by all United Nations (UN) Member States in 2015, is a plan of action for people, planet and prosperity.

The Agenda also established 17 Sustainable Development Goals (SDGs), which represent bold and transformative steps that are urgently needed to shift the world onto a sustainable and resilient path. As a responsible, collaborative and innovative company with more than 8,500 employees and a global footprint, we recognise that we have an important part to play in the achievement of the SDGs.



Through our commitment to taking a leadership role in the transition to zero emission mobility, we directly contribute to SDG 11 'Sustainable Cities and Communities', specifically targeting 11.2: 'Provide access to affordable, accessible and sustainable transport'.

Given the integrated nature of the SDGs, we have also identified that alongside SDG 11 we can also further the achievement of the following SDGs:



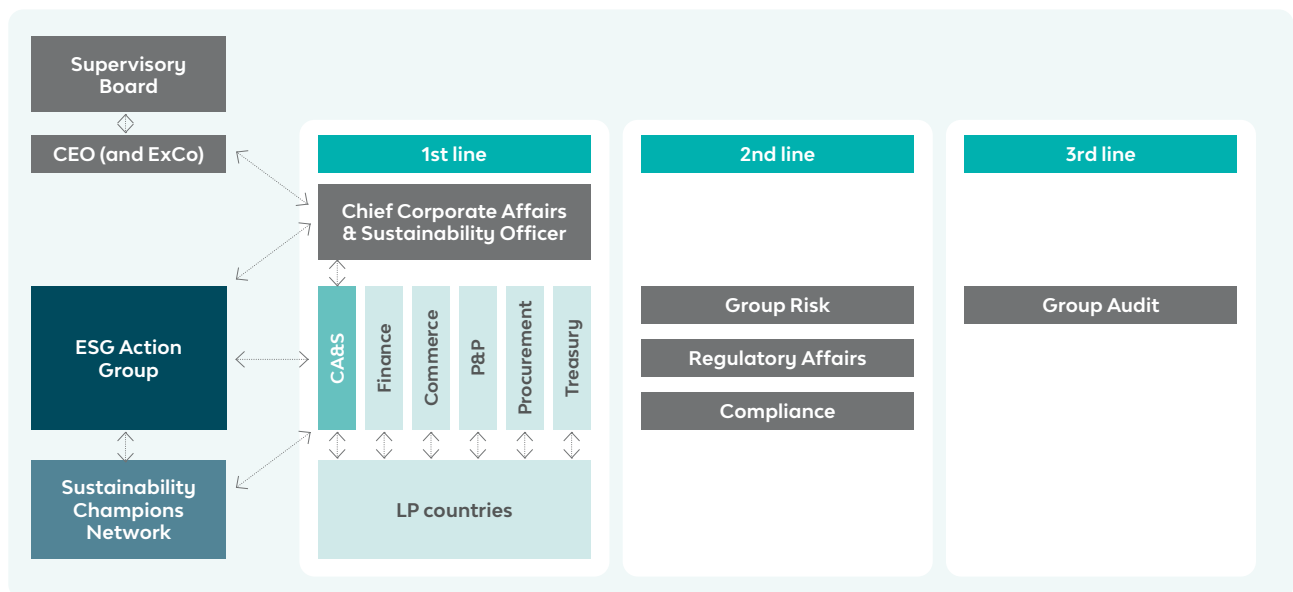
In 2021 LeasePlan solidified its commitment to the achievement of the SDGs by becoming a signatory of the UN Global Compact. By supporting the Ten Principles of the UN Global Compact on human rights, labour, environment and anti-corruption, and making the principles part of the strategy, culture and day-to-day operations of our company, LeasePlan aims to advance broader societal goals and the SDGs.

2.3 Sustainability governance

To enable the successful execution of LeasePlan's sustainability strategy, LeasePlan updated its sustainability governance structure in March 2021.

This governance structure assigns responsibilities for ESG issues according to the three lines model. Under the responsibility of the Chief Corporate Affairs & Sustainability Officer, the Sustainability function reports to the Chief Executive Officer, the Managing Board and the wider Executive Committee on a quarterly basis to ensure full accountability at senior level. To ensure proper oversight of the execution of its sustainability strategy, LeasePlan's, Supervisory Board is updated biannually on progress made.

ESG governance structure



3.0 Rationale for green financing

Given that around 20% of global GHG emissions come from road transport, LeasePlan recognises the important role it has to play in tackling climate change through the transition towards zero emission mobility, and is committed to taking a leadership role in the transition from internal combustion engines to alternative powertrains, in support of the Paris Agreement.

We have therefore set ourselves the ambitious goal of achieving net zero tailpipe emissions from our funded fleet by 2030 by accelerating the uptake of EVs in our funded fleet and providing the infrastructure required to make them a viable option for customers and employees.

Demand for EVs is being driven primarily by forward-thinking corporate customers with ambitious decarbonisation strategies, and is further supported by the greater availability of EV models in all vehicle segments, ongoing government incentives to encourage electrification, and the fall in total cost of ownership (TCO) of EVs compared to Internal Combustion Engine (ICE) vehicles. LeasePlan also continues to see an increase in demand for electric LCVs, especially from customers in the logistics and e-commerce sectors.

As well as offering a range of EV solutions to our customers, LeasePlan also offers 'Sustainable Fleet' advisory services through our LeasePlan Electric programme, to ensure customers are getting the most out of their fleets, whilst minimising emissions. Key features of LeasePlan Electric include:

- i. **Consultancy services** for EV business case impact, vehicle selection and transition planning
- ii. **Partnerships with automakers**, enabling LeasePlan to offer a range of exciting EV models to customers at attractive rates
- iii. **Partnerships with charging infrastructure** providers to support workplace charging, home charging, charging in public areas and destination charging

Our Green Finance Framework and the Green Finance Instruments issued under this framework play a vital role in supporting the growth of EVs in our portfolio, and directly contribute to LeasePlan's ambitions to speed up the transition to electric driving and help tackle climate change.

4.0 LeasePlan's Green Finance Framework

In line with its ambition of providing low-carbon mobility solutions, LeasePlan has established this Green Finance Framework (hereinafter referred to as the 'Framework') under which it intends to issue Green Finance Instruments (which may include, but is not limited to, bonds, including private placements, loans) to finance and/or refinance assets and projects which contribute to UN Sustainable Development Goals and the sustainability strategy of LeasePlan.

The LeasePlan Green Finance Framework is aligned with the UN Environmental Programme Finance Initiative ('UNEP FI') Principles for Positive Impact Finance, 2017 version, the International Capital Markets Association ('ICMA') Green Bond Principles ('GBP'), 2021 version⁵ and the Loan Market Association ('LMA') Green Loan Principles ('LMA'), 2021 version⁶.

The Framework has four core components:

- i. Use of proceeds**
- ii. Process for project evaluation and selection**
- iii. Management of proceeds**
- iv. Reporting**

The LeasePlan Green Finance Framework also follows the recommendations of the ICMA Green Bond Principles regarding 'External Review'.

The Framework and its previous versions are available on the LeasePlan website. Should LeasePlan choose to modify the scope of the Framework for future issuances, the changes made will be documented in an updated Green Finance Framework and published accordingly on its website.

5. To be found here: <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/green-bond-principles-gbp>

6. To be found here: <https://www.lsta.org/content/green-loan-principles>

4.1 Use of proceeds

LeasePlan will allocate an amount equal to the net proceeds of the Green Finance Instruments issued under this framework to an 'Eligible Project Portfolio' of new and existing Eligible Projects in accordance with the Eligibility Criteria set below.

- **Eligible Projects** are defined as: eligible vehicles meaning Battery Electric Vehicles (BEVs)
- **ICMA GBP / LMA GLP Eligible Category:** Clean Transportation
- **Contribution to EU Environmental Objectives⁷:** Substantial contribution to Climate Change Mitigation: Increasing clean or climate neutral mobility (1.c)
- **EU Economic activity:** 6.5 Transport by motorbikes, passenger cars and light commercial vehicles
- **Alignment with the UN Sustainable Development Goals (UN SDGs):** Green Finance Instruments issued under this Green Finance Framework directly advance 'Sustainable Cities and Communities' (SDG 11, Target 11.2), and indirectly advance 'Good Health and Well-Being' (SDG 3), 'Industry, Innovation and Infrastructure' (SDG 9) and 'Climate Action' (SDG 13).

7. Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment, and amending regulation (EU) 2019/2088.
<https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32020R0852>

4.2 Process for project evaluation and selection

Projects financed and/or refinanced through the Green Instruments proceeds are evaluated and selected based on compliance with the Eligibility Criteria above.

Funding exclusions

Eligible Projects included in the portfolios of 'LeasePlan Subsidiaries' (defined below) who do not receive direct funding from within the LeasePlan group will be excluded from the portfolio of assets. A 'LeasePlan Subsidiary' means an operating company, which originates leases, of which LeasePlan Corporation N.V. has direct or indirect control or owns directly or indirectly more than 50% of the voting capital or similar right of ownership.

Environmental exclusions

For the avoidance of doubt, vehicles with the following powertrains are excluded:

- Conventional Internal Combustion Engines (ICEs)
- Hybrid Electric, including Plug-in Hybrid Electric Vehicles (PHEVs)
- Liquefied Petroleum Gas (LPG)
- Compressed Natural Gas (CNG)
- Ethanol
- Biofuels

Internal governance

In March 2021, an ESG Action Group was created to include a broad membership from various functions across the group. The ESG Action Group's main objective is to bring together key internal stakeholders and provide a forum for both raising emerging ESG issues and updating the progress of all outstanding ESG action items. The LeasePlan ESG Action Group reports to the Chief Executive Officer, the Managing Board and the wider Executive Committee on a quarterly basis (or more regularly if needed) to ensure full accountability at senior level.

As a member of this ESG Action Group, the Sustainable Finance Team within LeasePlan Treasury is responsible for

- Monitoring to ensure that Green Finance allocations are made solely for the purposes of acquiring eligible projects
- Reviewing periodically the content of the Framework and updating it to reflect, where possible, changes in corporate strategy, technology, market, or regulatory developments
- Solicit third party to produce or update external documents such as Second Party Opinion (SPO), technical report, and/or external review when needed
- Validating on a portfolio level the purpose of the financing and the EU Environmental Objectives it significantly contributes to⁸
- Overseeing, approving and publishing the allocation and impact reporting, including external assurance statements
- Qualifying that internal processes to identify mitigants to known material risks of negative social and/or environmental impacts associated with the Eligible Projects are carried out. Such mitigants may include clear and relevant trade-off analysis undertaken and monitoring required where the Company assesses the potential risks to be meaningful

8. Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment, and amending regulation (EU) 2019/2088
<https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX%3A32020R0852&from=EN>

4.2 Process for project evaluation and selection continued

Environmental, Social and Governance (ESG) risk management

In relation to the Environmental, Social and Governance risks dependent on third parties, LeasePlan assumes that car manufacturers, vehicles and components comply with local and EU regulation, directives and agreements, such as the Certificate of Conformity (CoC) and Conformity of Production (CoP).

In addition, LeasePlan ensures that all activities comply with internal ESG requirements. These requirements are set out in LeasePlan's internal policies, whose careful implementation helps to mitigate the ESG risks associated with the Eligible Projects. Below are some examples of relevant codes and policies:

- Code of Conduct
- Sustainable Procurement Charter
- Global Sustainable Procurement Policy

4.3 Management of proceeds

The net proceeds of LeasePlan Green Finance Instruments will be managed on a portfolio basis by LeasePlan Treasury, the centralised funding centre of LeasePlan.

The purchase of eligible vehicles by LeasePlan or any of its Subsidiaries will be recorded and tracked centrally via internal reporting systems, in line with LeasePlan's monthly reporting requirements. The Global Asset Management Team will validate the centrally reported purchases and the Sustainable Finance Team will allocate the purchases to the proceeds of a LeasePlan Green Finance Instrument.

Oversight of the 'Management of Proceeds' will be provided by the LeasePlan ESG Action Group which will review, on a quarterly basis, the allocated and unallocated proceeds of any LeasePlan Green Finance Instrument (€, %).

LeasePlan ensures that the Eligible Project Portfolio will not be older than 24 months preceding the issuance of the inaugural LeasePlan Green Bond issuance⁹.

LeasePlan will strive, over time, to achieve a level of allocation for the Eligible Project Portfolio which matches the balance of net proceeds from its outstanding Green Finance Instruments.

It is LeasePlan's intention to ensure on a best efforts basis that an amount equal to the net proceeds raised will be allocated to the Eligible Project Portfolio 24 months from the date of any LeasePlan Green Finance Instrument issuance.

Unallocated net proceeds will be managed in accordance with LeasePlan Treasury's Funding Policy.

⁹ LeasePlan's inaugural Green Bond was issued in February 2019 and based upon the asset portfolio as at December 2018

4.4 Reporting

In accordance with the ICMA Green Bond Principles, LeasePlan will keep green investors and other stakeholders updated on the allocation of proceeds and communicate on the expected impact of the Eligible Projects.

LeasePlan will also provide an annual update of the LeasePlan Green Finance Instruments, at least until full allocation. It is expected that information on the 'Allocation of proceeds' and 'Impact reporting' (each as set out below) will be made available in such annual update¹⁰.

Allocation of proceeds

Within the allocation report, LeasePlan will provide a breakdown on the allocation of the proceeds of the LeasePlan Green Finance Instruments to the purchase of eligible vehicles.

This breakdown will be separated into:

- Allocated proceeds (% , €)
- Unallocated proceeds (% , €)
- Amount or percentage of new financing and refinancing (% , €)¹¹
- The proportion of the portfolio that is aligned with the EU Taxonomy Climate Delegated Act

Impact reporting

The impact report may provide:

- A description of the Eligible Projects
- Subject to the availability of suitable data, metrics regarding Eligible Projects' environmental impact including:
 - Weighted average fleet carbon intensity, based on vehicle manufacturer's data concerning engine carbon emissions per kilometre travelled
 - Estimate of CO₂ emissions avoided as a result of increasing the proportion of eligible vehicles in the LeasePlan vehicle fleet

On a best efforts basis, LeasePlan intends to align the impact reporting with the portfolio approach table as described in the ICMA Handbook – Harmonized Framework for Impact Report (June 2022)¹².

10. Green Finance Instrument reporting can be found in the investor section of the LeasePlan website <https://www.leaseplan.com/corporate/investors/debtholder-centre>

11. Subject to the availability of suitable data

12. To be found here: <https://www.icmagroup.org/sustainable-finance/impact-reporting/green-projects>

4.5 External review

Second Party Opinion

A Second Party Opinion on the LeasePlan Green Finance Framework has been provided by Sustainalytics and is available on the Sustainalytics website¹³. In addition, Sustainalytics assessed the alignment of LeasePlan's Green Finance Framework with the EU Taxonomy Climate Delegated Act.

Annual review assessment:

As part of its allocation and impact reporting process LeasePlan obtains an external review each year to evaluate the projects and assets funded with the proceeds of its Green Bonds issued under the Green Finance Framework. This external review is undertaken to ensure the proceeds of the LeasePlan Green Finance Instruments are being used as outlined in the LeasePlan Green Finance Framework under the Use of proceeds section.

13. <http://www.sustainalytics.com/sustainable-finance/leaseplan-green-finance-framework-second-party-opinion>

Disclaimer

The information and opinions contained in this LeasePlan Green Finance Framework are provided as at the date of this document and are subject to change without notice. None of LeasePlan Corporation N.V. or any of its Subsidiaries ('LP') assume any responsibility or obligation to update or revise such statements, regardless of whether those statements are affected by the results of new information, future events or otherwise.

This LeasePlan Green Finance Framework represents current LP policy and intent, is subject to change and is not intended, nor can be relied on, to create legal relations, rights or obligations.

This LeasePlan Green Finance Framework is provided for information purposes only and does not constitute or form part of, and should not be construed as, an offer or invitation to sell bonds, or the solicitation of an offer to underwrite, subscribe for or otherwise acquire any debt or bonds, and nothing contained herein shall form the basis of or be relied on in connection with any contract or commitment whatsoever.

Any decision to purchase any bonds should be made solely on the basis of the information to be contained in any offering document produced in connection with the offering of such bonds.

Prospective investors are required to make their own independent investment decisions.

No representation is made as to the suitability of any bonds to fulfil environmental and sustainability criteria required by prospective investors. Each potential purchaser of bonds should determine for itself the relevance of the information contained or referred to in this LeasePlan Green Finance Framework or the relevant bond documentation for such bonds regarding the use of proceeds and its purchase of bonds should be based upon such investigation as it deems necessary.

LeasePlan Corporation N.V. has set out its intended policy and actions in this Framework in respect of use of proceeds, project evaluation and selection, management of proceeds and investor reporting, in connection with bonds. However, it will not be an event of default or breach of contractual obligations under the terms and conditions of any bonds if LeasePlan Corporation N.V. fails to adhere to this LeasePlan Green Finance Framework, whether by failing to fund or complete eligible green projects or to ensure that proceeds do not contribute directly or indirectly to the financing of the excluded activities as specified in this LeasePlan Green Finance Framework, or by failing (due to a lack of reliable information and/or data or otherwise) to provide investors with reports on uses of proceeds and environmental impacts as anticipated by this LeasePlan Green Finance Framework, or otherwise.

In addition, it should be noted that all of the expected benefits of the projects as described in this LeasePlan Green Finance Framework may not be achieved. Factors including (but not limited to) market, political and economic conditions, changes in government policy (whether with a continuity of the government or on a change in the composition of the government), changes in laws, rules or regulations, the lack of available suitable projects being initiated, failure to complete or implement projects and other challenges, could limit the ability to achieve some or all of the expected benefits of these initiatives, including the funding and completion of eligible green projects. In addition, each environmentally focused potential purchaser of bonds should be aware that eligible green projects may not deliver the environmental or sustainability benefits anticipated, and may result in adverse impacts.

On this basis, all and any liability, whether arising in tort, contract or otherwise which any purchaser of LeasePlan Corporation N.V. bonds or any other person might otherwise have in respect of this LeasePlan Green Finance Framework or any LeasePlan Corporation N.V. bonds as a result of any failure to adhere to or comply with this LeasePlan Green Finance Framework is hereby disclaimed.

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This LeasePlan Green Finance Framework contains certain statements which may constitute 'forward-looking statements'. These statements are not guarantees or predictions of future performance, and are subject to risks and uncertainties. As a result, actual results or developments may differ from those expressed in the statements contained in this LeasePlan Green Finance Framework.

